

RATES: January – December 2020/21

RATES CONTRACT AGREEMENT 2020/21

The following are the terms and conditions of the rate agreement between Emarti Eco-Africa Adventures &

MARANGU ROUTE – RATES (Jan – Dec 2020/21)

	1 person (Private climb)	1 person (joining other climbers)	2 – 5 persons	6 – 10 persons
5- DAY CLIMB	US\$ 1928	US\$ 1878	US\$ 1646	US\$ 1573
6- DAY CLIMB	US\$ 2163	US\$ 2103	US\$ 1871	US\$ 1798
7- DAY CLIMB	US\$ 2398	US\$ 2328	US\$ 2096	US\$ 2023
11th Person (Tour Leader) Rate / 5- Day climb – US\$ 1103				
11th Person (Tour Leader) Rate / 6- Day climb – US\$ 1257				
11th Person (Tour Leader) Rate / 7- Day climb – US\$ 1411				
Children younger than 15 years of age qualify for a 30% discount				

NOTES:

- **1 Person rate** (private climb) is based on a single climber with his/her mountain crew .
- **1 Person rate** (join other climbers) – this rate is subject to Emarti Eco-Africa Adventures being able to confirm that it is possible to join other climbers.
- **11th Person rate** – every 11th person in a group will qualify for this discounted rate (In order to qualify for this rate people need to book together as a group).
A Maximum of 7-days are allowed on the Marangu route due to park rules All climbing rates quoted is based on a per person rate.

INCLUDED:

- ✓ **Two nights** accommodation at the Springlands Hotel in Moshi (before and after the climb).
 - **First night** includes breakfast.
 - **Last night** includes dinner with a choice of 1 drink (soda or beer) & breakfast.
- ✓ Return transportation from Moshi to/from the starting/finishing point on the mountain.
- ✓ Qualified guides with mountain.
- ✓ Crew National park fees.
- ✓ Hut fees.
- ✓ Rescue fees.
- ✓ Guides, porters, cook, waiter salaries.
- ✓ Boiled water on the mountain.
- ✓ Cutlery / Crockery / Eating utensils.
- ✓ All meals on the mountain (breakfast, lunch & dinner).
- ✓ Guides, porters, waiter, cook accommodation and entry fees on the mountain.

EXCLUDED:

- X Single rooms supplement at Springlands Hotel (except on the 1 person rate).
- X Airport transfers.
- X Guides, Porters, Cook & Waiters **tips**.
- X Meals and drinks not specified.
- X Gear for your climb.
- X Items of personal nature.
- X Additional nights beyond the two standard hotel nights.
- X included Visas.
- X Emergency oxygen.

**MACHAME / LEMOSHO / SHIRA / UMBWE / RONGAI / NORTHERN CIRCUIT
ROUTES – RATES (Jan – Dec 2020/21)**

	1 person (private climb)	1 person (joining other climbers)	2 – 5 persons	6 – 10 persons
6- DAY CLIMB	US\$ 2244	US\$ 2184	US\$ 1957	US\$ 1877
7- DAY CLIMB	US\$ 2478	US\$ 2408	US\$ 2181	US\$ 2101
8- DAY CLIMB	US\$ 2712	US\$ 2632	US\$ 2405	US\$ 2325
9- DAY CLIMB	US\$ 2946	US\$ 2856	US\$ 2629	US\$ 2549
11th Person (Tour Leader) Rate / 6- Day climb – US\$ 1202				
11th Person(Tour Leader) Rate / 7- Day climb – US\$ 1345				
11th Person (Tour Leader) Rate / 8- Day climb – US\$ 1488				
11th Person (Tour Leader) Rate / 9- Day climb – US\$ 1631				
Cost of an additional day/night on the mountain – US\$ 604				
Children younger than 15 years of age qualify for a 30% discount				

NOTES:

- **1 Person rate** (private climb) is based on a single climber with his/her mountain crew.
- **1 Person rate** (join other climbers) – this rate is subject to Emarti Eco-Africa Adventures being able to confirm that it is possible to join other climbers.
- **11th Person rate** – every 11th person in a group will qualify for this discounted rate (In order to qualify for this rate people need to book together as a group).
- All climbing rates quoted is based on a per person rate.

INCLUDED:

- ✓ **Two nights'** accommodation at the Springlands Hotel in Moshi (before and after the climb).
 - **First night** includes breakfast.
 - **Last night** includes dinner with a choice of 1 drink (soda or beer) & breakfast.
- ✓ Return transportation from Moshi to/from the starting/finishing point on the mountain.
- ✓ Qualified guides with mountain crew.
- ✓ National park fees.
- ✓ Tents and sleeping mattresses.
- ✓ Cutlery / Crockery / Eating utensils.
- ✓ Mess tent (for dining) / Mini camping chairs / Tables / Candles.
- ✓ Rescue fees.
- ✓ Guides, porters, cook, waiter salaries.
- ✓ Boiled water on the mountain.
- ✓ All meals on the mountain (breakfast, lunch & dinner).
- ✓ Guides, porters, waiter, cook accommodation and entry fees on the mountain.

EXCLUDED:

- X Single rooms supplement at Springlands Hotel (except on the 1 person rate).
- X Airport transfers.
- X Guides, Porters, Cook & Waiters **tips**.
- X Meals and drinks not specified.
- X Gear for your climb.
- X Items of personal nature.
- X Additional nights beyond the two standard hotel nights included.
- X Visas.
- X Emergency oxygen.

EXTRAS

COSTS ARE BASED ON PER PERSON RATE (except where stated otherwise)	
Airport transfer from/to KILIMANJARO airport (one-way)	US\$20
Airport transfer from/to ARUSHA airport (one-way)	US\$100
Extra accommodation at Springlands Hotel – single room (per night)	US\$60
Extra accommodation at Springlands Hotel – twin room (per room / per night)	US\$60
Extra accommodation at Springlands Hotel – triple room (per room / per night)	US\$90
Emergency oxygen for the climb (price is per climbing group)	US\$100
Private toilet (price is per climbing group)	US\$100
Hyperbaric Pressure Bag (Gamow Bag)	US\$ 135
Extra porter to carry your day pack (price is based on a day rate)	US\$25
Cost of lunch/dinner at hotel (per meal)	US\$10
Car Supplement if clients book the Lemosho/Rongai/Shira routes (Per Car)	US\$120

RECOMMENDED TIPS TO YOUR MOUNTAIN TEAM:	
Per Guide per day	US\$15-20
Per Assitant Guide per day	US\$ 10-15
Per cook per day	US\$10
Per waiter per day	US\$10
Per porter per day	US\$ 8-10
Note: Each client should expect to tip between US\$ 250 – US\$ 350 for the entire climb	

GEAR CLIENTS CAN HIRE FROM EMARTI ECO-AFRICA ADVENTURES IN MOSHI:	
Rucksack/Daypack	US\$ 13
Balaclava	US\$ 7
Mont-bell Sleeping Bag –25 to 35°C	US\$ 42
Poncho – Heavy duty	US\$ 19
Poncho – Light/Local	US\$ 14
Socks	US\$ 5
Duffel Bag (soft bag to carry gear in)	US\$ 7
Hiking Poles (2 poles)	US\$ 14
Gaiters	US\$ 9
Torch/Flashlight (We have limited stock)	US\$ 9
Gloves	US\$ 7
Sweater	US\$ 8
Sunglasses (We have limited stock in our shop – this is to buy)	US\$ 9
Long (Thermal) Underwear (We have limited stock)	US\$ 6
Raincoat	US\$ 14
Rain Pants	US\$ 14
Hiking Boots (Recommend you fly to Tanzania with you boots on to avoid hiring)	US\$ 10
Water Bottle	US\$ 10
Fleece Pants	US\$ 7
Warm Jacket (<i>GORE-TEX</i>)	US\$ 13
Warm Jacket - Down Jacket	US\$ 9
Hat or Neck Scarf	US\$ 7
Prices are for the entire trek and payable in cash on arrival in Moshi. However, it is best to come well prepared and outfitted.	

In order to make a confirmed booking, your booking request has to be made in writing and a 20% deposit is required. The balance has to be remitted at least 60 days prior to client's arrival. **All the payments should be FREE FROM BANK CHARGES.**

- All rates are inclusive of all applicable taxes & park fees
- All pricing is in US Dollars
- Rates quoted are subject to change if there are any increases in park fees, fuel, sales tax or VAT, third party services or any other circumstances beyond our control. We will use our best endeavors to bring such changes to your attention, but you are nevertheless bound thereby.
- Emarti Eco-Africa Adventures accepts visa card, but due to bank charges, a 6% transaction fee will be added to any transaction. (It is best to travel with cash to Tanzania).



Emarti Eco
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